

Here we have eight Thousand five hundred livres that can be obtained from the post Without engaging in trade. In some years as many as 14 and 15 canoes go there, But their Number is always uncertain.

If it be Your Lordship's intention to lower the price of the licenses with the object of settling the post, it Will be easy to do so by making it Known that every voyageur who takes up a lot of land at detroit, shall, in Consideration of the sum of 250 livres per canoe, have the exclusive right of going down to Montreal for Merchandize; and I shall See, Monseigneur, that the conditions in this respect Be complied with. When the habitants of the place shall Trade alone and by them Selves it will Be profitable to them, and the Savages will get what they Need at a Much Cheaper Rate.

Nevertheless, Similar licenses might be granted at the same price to the voyageurs of Montreal, when the residents do not want them.

According to this plan the licenses will not yield more than 2500 or 3000 livres for it must be observed that Trade is ruined when more goods go up than can be disposed of.

for license	.	.	.	.	2,500 livres
profit on the powder	.	.	.	.	1,500 livres
profit from the Bureau	.	.	.	.	2,000 livres

I believe, Monseigneur, that discipline and good order require that the Commandant should Alone have the distribution of and the profits from the two last mentioned items, which Are not included in the trade. Such, if I may venture to express My Opinion to your grace, is the Surest and easiest way of settling detroit.

But if Your Lordship wish that the Same price be charged for the licenses, and that everything the post can yield be derived from it in order that, after the officers are paid, the Surplus Be remitted to be employed as Your grace may deem best, I will keep So accurate an account thereof that you Will be Satisfied with my obedience.

I Also hope, Monseigneur, that Your grace will, for the first